Measuring Performances of Football Clubs Using Financial Ratios: The Gray Relational Analysis Approach

Fatih Ecer, Adem Boyukaslan^{*}

Faculty of Economics and Administrative Sciences, Afyon Kocatepe University, Afyonkarahisar, 03030, Turkey

Abstract The main purpose of this study is the measurement of financial performance of the football clubs in Turkey. Additionally, one other purpose is to identify the importance level of financial indicators measuring the financial performances. Hence, financial performance of the four largest football clubs in Turkey is measured by Gray Relational Analysis method in this study. We selected eleven financial ratios that take place within the context of liquidity, liability and profitability indicators. Results showed that Fenerbahce has the best financial performance. Moreover, the most important financial indicators are liability indicators. The present study is believed to contribute in evaluating the football clubs from an economical perspective.

Keywords Gray relational analysis, Football clubs, Financial performance, Financial ratios, Turkey

1. Introduction

Although football is a game and also a leisure and entertainment tool, it has become not only an entertainment tool but also a phenomenon that is under the influence of various interest groups and trails large masses. When it is analyzed in its historical development, it can be seen that football constructed its own sector and is a continuously enlarging economy. Consequently, one of the things that must be done in such a situation is to evaluate the performances of football clubs, which are unbreakable parts of this economy, by examining their financial structures.

In today's competitive environment, measuring the financial performances of the firms is not only very important for managers, credit lenders and investors, but also for competitor firms taking place in the sector. As a result, performance evaluation of the firms is generally done within the context of financial analyses. Furthermore, the use of financial ratios in the process of financial performance evaluation is very common. More clearly, financial ratios produced from the data in firms' income statements and balance sheets are being used in studies for financial performance evaluation for many years. This is because, financial ratios present the information that is necessary for decision making as a summary to the researcher. In addition, financial ratios present the strong and weak sides of the firms in terms of liquidity, development, and profitability[17, 37, 47]. Performance measurement of football clubs, which can

also be thought as extraordinary businesses, interests all actors in and out of the game. Over the past three decades, it can be stated that football industry is in a trend that is more rising and developing when compared with other sectors. Nowadays, the circulation volume is around 225 billion \$ inside the football industry and moreover the fact that it provides job opportunities for nearly one billion people show football sector's and economy's importance[20]. Football, therefore, is now a sector expressed by numbers and monetary power and cups won are left behind the money earned. For instance, when the placement of the largest leagues in Europe is made, the first places consist of England (4.17 billion \$), Germany (3.038 billion \$), and Spain (1.531 billion \$). Turkey, however, takes the 6th place in this placement with 431 million \$ worth brand value. Again, Turkey takes the 6th place with its 922 million \$ worth value, in terms of market value of the league[31]. Furthermore, the first three football clubs as to financial power all over the world are Barcelona (621.8 million \$), Real Madrid (599 million \$), and Bayern Munich (435.45 million \$). Nonetheless, only Galatasaray and Fenerbahce among the clubs in Turkey take place in the first 30.

With the aim of gathering longer termed and less costly funds, football clubs are opened to capital markets. In Turkey only four teams, Besiktas that was settled in 1903, Galatasaray that was settled in 1905, Fenerbahce that was settled in 1907, and Trabzonspor that was settled in 1967, have completed incorporation phases and started to trade in stock market in Borsa Istanbul (or Istanbul Stock Exchange) (ISE). Despite the fact that Trabzonspor is the first football club that incorporated in 1994, it entered ISE in 2005 and became the last club that did stock market quotation among these clubs called "Big Four". Incorporation and entrance to

^{*} Corresponding author:

ademboyukaslan@gmail.com (Adem Boyukaslan)

Published online at http://journal.sapub.org/economics

Copyright © 2014 Scientific & Academic Publishing. All Rights Reserved

ISE periods of other clubs are as follows: Besiktas incorporated in 1995 and entered ISE in 2002, Galatasaray incorporated in 1997 and entered ISE in 2002, and finally Fenerbahce incorporated in 1998 and entered ISE in 2004. Finally, as seen in Figure 1, since the day it was founded to our time, Galatasaray won 19 Turkish league championships, 14 Turkish cups, 13 super cup; Besiktas won 13 Turkish league championships, 9 Turkish cups, 8 super cups; Trabzonspor won 6 Turkish league championships, 8 Turkish cups, 8 super cups; and finally Fenerbahce won 18 Turkish league championships, 6 Turkish cups and 8 super cups.



Figure 1. Sporting successes of the four biggest football clubs in Turkey

As a result of the periodical publishing of the financial statements of football clubs, economic data can be presented to the knowledge of shareholders and investors. However, raw data that cannot be evaluated or interpreted carry much more importance. Therefore, making current data useful by analyzing with mathematical methods is necessary. Especially as stressed above, doing performance analyses regarding the football sector is inevitable. Univariate financial analyses used in making performance appraisal meaningful focus on the state of a ratio at a moment and produce temporary results by comparing the ratio found with others. However, they have some limitations. For example, it depends on the assumption that there are linear relationships between variables. Existence of such a limitation made researchers focus on methods having new and more flexible structures[24, 39]. Gray Relational Analysis (GRA) approach is one of the Multiple Criteria Decision Making (MCDM) methods and is based on ranking alternatives as to their relation grade and thus, it has taken its place among popular methods in the recent years. It can be said that the most important advantage of GRA is to present realistic and well-directed solutions to problems with few data. Particularly, GRA is applied successfully in business area, just like it has been in many different disciplines until now[6, 12, 13, 23, 27, 28, 29, 30, 43, 44, 46, 49].

Thus, this study has two major goals. The first is to measure the financial performances of four Turkish football clubs. The second goal of this study is to identify the importance level of financial indicators which can be used to measure the financial performances. In this context, we utilized various ratios regarding liquidity, liability, and profitability indicators. The remainder of this study proceeds as follows. Studies intended for financial performance evaluation of football clubs are examined in the second section. In the third section, financial indicators and ratios are handled; whereas the next section GRA is handled. In the fifth and sixth sections, the findings are put forward and evaluations are made, respectively. In the final section of the study, the results obtained are handled.

2. Literature Review

Previous studies on football economy becoming a very large industry parallel to the development of financial system can be dealt as two periods. The first period covers 1970 and 80s, and it is seen that many studies focused on determining the participation demand to football games. The other period is starting from 1990s until now and it is pointed that in the studies done in this period topics such as determination and payment of the transfer payment of transferred footballers, race discrimination, structure and results of national leagues and UEFA Championship League, performances of football coaches and managers, payments of footballers, influence of changes in management and effect of sportive successes of teams that incorporated on stock prices are examined [1, 3, 4, 5, 7, 8, 9, 10, 16, 18, 19, 21, 22, 25, 32, 33, 34, 35, 36, 38, 40, 41, 42]. However, a few studies are met about evaluating financial performances of football clubs by using ratios.

In one of the studies in which ratios are used, Korukoglu and Korukoglu[26] analyzed and interpreted Galatasaray, Besiktas and Fenerbahce clubs' financial statements and indicators that belong to year 2005's first three quarters using canonical discriminant analysis. Their findings indicated that football clubs differentiated from each other. In another study, Yildiz[48] examined the financial statements of Manchester United and Fenerbahce by doing comparisons. Information was taken from the balance sheet and statement of income that took place in 2004/2005 season annual report and he was interpreted with the help of financial indicators. He used liquidity, liability and profitability indicators and showed that Manchester United has a more sound financial structure compared to Fenerbahce and so, its sportive successes were parallel to financial formed. Recently, regarding the strength financial performances of football clubs, Dimitropoulos[15] examined Greek first league between the years 1993-2006. Within the context of the study, annual financial statements and financial ratios belonging to football clubs were used in explaining the reasons of the financial crises experienced in Greek football league. Consequently, because of Greek football clubs' use of foreign resource was high, Greek football clubs experienced liquidity and profitability problems and they also struggled a continuously increasing financial difficulty. In addition, it has been claimed that these

financial difficulties may be linked to political deficiencies and bad financial management experienced in the past two decades. Finally, he presented various solution recommendations for Greek football clubs to sustain their competitive statuses and improve their financial statuses.

3. Financial Indicators and Ratios Used in the Study

Financial statements are the most reliable sources that give current and periodical information about the financial situation of businesses. These statements help business partners and stakeholders do financial analyses of the related period or current period. Financial analysis is fulfilled with basic purposes, such as making business decisions in a healthy way, defining financial policies, obtaining required sources, and measuring financial adequacy. Thanks to this, business owners ensure their capitals, business managers can realize decision making, planning and auditing activities, stakeholders have the opportunity to evaluate activity results and results like profitability[2]. Whereas these analyses can be used in financial planning, they can also be used in the measurement of realizing activities. Additionally, the most commonly used method to make financial analysis is the ratio analysis. Ratio analysis is the expression and mathematical interpretation of the relationship between two items aimed to be examined in the financial statements. It also helps businesses to reach results about returning their obligations, profitability, liquidity status, financial structure, and effective use of assets[11].

Financial ratios seen in Table 1 and used in the study show similarities with ratios that were used in a limited number of studies in literature, intended to determine the performance of football clubs. More generally, liquidity and profitability indicators to be high and liability indicators to be low is a situation that businesses and investors desire. Hence, two of the liquidity indicators, six of the liability indicators, and three profitability indicators were used for financial evaluations in this study. status of the business, and in determining whether its facilities and working capital are enough to pay the liabilities that must be paid. Two of the liquidity indicators used in this study are the current ratio and the liquid asset ratio. *Current Ratio* shows the strength of the business to pay its short term liabilities with its current assets, in other words, shows the ability of the business to pay its due liabilities. *Liquid Asset Ratio* states how much of the short term liabilities the business can pay with its cash and cash like assets.

Liability indicators are taken into account while interpreting the relationship between business' equity capital and liabilities. We consider six of liability indicators in this study. Net Working Capital/Total Assets ratio shows how much share current assets purified from short term liabilities have in total assets. Generally, net working capital is wanted to be high in the businesses. However, an excessively high ratio might point inadequate liability usage or idle current assets. Total Liabilities/Total Assets ratio expresses what portion of the business assets are covered with liabilities. The financial risk of the business increases in the case of this ratio is high. Total Liabilities/Equity ratio shows the relationship between business' liabilities and equity capital. If liability is higher than equity capital, then risk increases. Nevertheless, if equity capital is higher than liability, then cost of borrowing increases as financial risk decreases. Short Term Liability/Equity Capital ratio is the ratio of the liabilities of the business that are due one year or less, in its equity capital. Fixed Assets/Equity ratio shows how much of the fixed assets are financed with equity capital. Finally, Tangible Assets/Total Assets ratio is the indicator of how much of the total assets consist of tangible assets.

Profitability indicators are used in interpreting the profitability level, which is the final purpose of the business. The *Earnings per Share* ratio, as can be understood from its name, is the profit ratio that shareholders have at the end of a period. As expected, this ratio is wanted to be high. *Net Capital/Equity* ratio is the ratio that shows equity capital profitability of the business. Finally, it would not be wrong to state that *Net Profit/Total Assets* ratio is the profitability of the assets.

Liquidity indicators are used in the analysis of the current

Financial indicators	Formulation	Code	Aim
Liquidity	Current Ratio = Current assets/STL	R1	Maximum
	Liquid Asset Ratio = Liquid Assets/STL	R2	Maximum
Liability	Net Working Capital/Total Assets = (Current assets–STL)/Total Assets	R3	Minimum
	Total Liabilities/Total Assets	R4	Minimum
	Total Liabilities/Equity	R5	Minimum
	STL/Equity	R6	Minimum
	Fixed assets/Equity	R7	Minimum
	Tangible Assets/Total Assets	R8	Minimum
Profitability	EPS=Net Profit/Number of shares	R9	Maximum
	Net Capital/Equity	R10	Maximum
	Net Profit/Total Assets	R11	Maximum

Table 1. Financial ratios used in performance evaluation

*STL: Short term liability, EPS: Earnings per share

4. Grey Relational Analysis (GRA)

GRA is a method that can be used in decision making in situations where there are many criteria by ordering them as to relation grade. It is especially preferred in ordering the alternatives in situations in which the sample is small and sample distribution is not known. Gray system theory was first introduced by Deng[14]. The "Gray" term here states either a lack of information or not being known at all. Two elements in a specific system or the similarities or differences between two sub-systems are called as "Gray relation". The method benefiting from measuring the developments in the changes of similarities and differences between the elements is called GRA. This method enables determining the level of the relation between each factor that is came across in a gray system and the compared factor (reference) series. Each factor is defined as a serial (column or row). Accordingly, effect degree between factors is called gray relation grade. One of the purposes of usage of GRA is to separate important variables in groups between themselves by recognizing unimportant ones among various variables. In this way, variables in one group become variable related to each other, and thereby can be separated from other groups. When the data set is large and has a normal distribution, methods such as factor analysis, cluster analysis and discriminant analysis can be used in statistics. Nevertheless, when the sampling is little and whether the distribution is normal or not is not known the reliability of these analyses done decreases.

The steps of GRA are summarized as follows[45]:

Step 1: Construct the decision matrix

$$X_{i} = \begin{bmatrix} x_{1}(1) & x_{1}(2) & \cdots & x_{1}(n) \\ x_{2}(1) & x_{2}(2) & \cdots & x_{2}(n) \\ \vdots & \vdots & \ddots & \vdots \\ x_{n}(1) & x_{n}(2) & \cdots & x_{n}(n) \end{bmatrix}$$
(1)

Step 2: Generate the referential series of

 $x_0 = (x_0(1), x_0(2), \dots, x_0(j), \dots, x_0(n))$ with *j* entities, x_i is the compared and series of $x_i = (x_i(1), x_i(2), \dots, x_i(j), \dots, x_i(n))$ where $i = 1, 2, \dots, m$.

Step 3: Normalize the data set. Data can be treated by one of the three types; i.e., larger-is-better, smaller-is-better, and nominal-is-best.

For larger-is-better transformation, $X_i(j)$ can be transformed to $x_i^*(j)$. The formula is defined as:

$$x_{i}^{*} = \frac{x_{i}(j) - \min_{j} x_{i}(j)}{\max_{j} x_{i}(j) - \min_{j} x_{i}(j)}$$
(2)

where $\max_{i} x_{i}(j)$ is the maximum value of entity j and

 $\min_{i} x_i(j)$ is the minimum value of entity j. For smaller-is-better, the formula to transform $x_i(j)$ to $x_i^*(j)$ is;

$$x_{i}^{*} = \frac{\max_{j} x_{i}(j) - x_{i}(j)}{\max_{j} x_{i}(j) - \min_{j} x_{i}(j)}$$
(3)

For nominal-is-best, if the target value is $x_{0b}(j)$ and $\max_{i} x_i(j) \ge x_{0b}(j) \ge \min_{i} x_i(j)$, then the formula is;

$$x_{i}^{*} = \frac{\left|x_{i}(j) - x_{0b}(j)\right|}{\max_{i} x_{i}(j) - x_{0b}(j)}$$
(4)

After these operations, the decision matrix becomes as shown below:

$$X_{i}^{*} = \begin{bmatrix} x_{1}^{*}(1) & x_{1}^{*}(2) & \cdots & x_{1}^{*}(n) \\ x_{2}^{*}(1) & x_{2}^{*}(2) & \cdots & x_{2}^{*}(n) \\ \vdots & \vdots & \ddots & \vdots \\ x_{n}^{*}(1) & x_{n}^{*}(2) & \cdots & x_{n}^{*}(n) \end{bmatrix}$$
(5)

Step 4: Compute the distance of $\Delta_{oi}(j)$, the absolute value of difference between x_0^* and x_i^* at the *j*-th point. The formula is:

$$\Delta_{0i}(j) = \begin{vmatrix} x_0^*(j) - x_i^*(j) \end{vmatrix}$$
$$= \begin{bmatrix} \Delta_{01}(1) & \Delta_{01}(2) & \cdots & \Delta_{01}(n) \\ \Delta_{02}(1) & \Delta_{02}(2) & \cdots & \Delta_{02}(n) \\ \vdots & \vdots & \ddots & \vdots \\ \Delta_{0m}(1) & \Delta_{0m}(2) & \cdots & \Delta_{0m}(n) \end{bmatrix}$$
(6)

Step 5: Apply grey relational equation to compute grey relational coefficient $\gamma_{0i}(j)$ using the following equation:

$$\gamma_{0i}(j) = \frac{\Delta \min + \xi \Delta \max}{\Delta_{0i}(j) + \xi \Delta \max}$$
(7)

where

where
$$\Delta \max = \max_{i} \max_{j} \Delta_{oi}(j)$$
$$\Delta \min = \min_{i} \min_{j} \Delta_{oi}(j), \text{ and } \zeta \in [0,1].$$

Step 6: Compute the degree of grey coefficient Γ_{oi} .

If the weights (Wi) of criteria are equally important, the degree of grey coefficient Γ_{oi} is computed as:

$$\Gamma_{oi} = \frac{1}{n} \sum_{j=1}^{n} \gamma_{oi}(j) \tag{8}$$

If the weights (*Wi*) of criteria are different, the degree of grey coefficient Γ_{oi} is computed as:

$$\Gamma_{oi} = \sum_{j=1}^{n} [W_i(j)\gamma_{oi}(j)]$$
(9)

For decision-making processes, if any alternative has the highest Γ_{oi} value, then it is the most important alternative. Therefore, the priorities of alternatives can be ranked in accordance with Γ_{oi} values.

5. Empirical Findings

Hierarchical structure intended to financial performance evaluation of football clubs is pictured in Figure 2.



Figure 2. Hierarchical structure of football clubs measuring system

As stressed in the first section of the study, financial ratios are usually preferred in firms' performance evaluations. In this study, data that were used for determining the financial ratios regarding football clubs are included 2008-2012 period. The reason for this is not being able to obtain healthy data because some clubs could not complete incorporation before the year 2008. Since financial statements belonging to 2013 have not been announced yet, 2012 data were taken into account in the analyses. Within this context, in order to evaluate financial performances of the football clubs, 11 financial ratios mentioned in Section 3 were used. First of all, each ratio was calculated year by year using the formulas in Table 1 and in the light of the data announced by the clubs. Because financial performance appraisal for a five year period is done in the study, each ratio was added within themselves and were divided into five. More clearly, their arithmetic mean was calculated. Hence, ratios used in the analyses are seen in Table 2.

According to the ratios in Table 2, general outlook of the clubs can be summarized as follows:

R1: Besiktas does not own the ability to pay its short term liabilities with its current assets among the clubs. Despite this, it can be said that Galatasaray and Fenerbahce's strengths to pay their short term liabilities are high. However, the reason for the R1 ratio to be high for these clubs may be caused either because current assets are more or short term liabilities were used inadequate. Finally, Trabzonspor is the best situated club with respect to R1.

R2: When compared with other clubs, Fenerbahce is the club that has the highest cash power. Nonetheless, Trabzonspor's cash power seems to be lower than other clubs.

R3: Fenerbahce is the club with the best net working capital, whereas Besiktas is the worst. It is a negative situation for Besiktas to operate with negative working capital, and this shows a liquidity weakness.

R4: Fenerbahce, which seems to be in the best position, financed only 32% of its assets with liability. Besiktas, however, has liabilities almost two times of its assets. Moreover, it is seen that Galatasaray has also debt more than its assets.

R5: Fenerbahce, whose liability ratio is 88% in its equity capital, is the best positioned club in terms of this ratio among other clubs.

R6: Fenerbahce, whose ratio of short termed liabilities in equity capital is 62%, is the best positioned club regarding to this ratio.

R7: During this period, while Fenerbahce made asset investment almost as much as its equity, other clubs made investments quite over their equities.

R8: According to *R8*, it is indicated that all clubs take values around the sector average (0.028). Moreover, sector average points out tangible fixed assets have a very low share in total assets in the sector in general.

R9: Fenerbahce is in the best position regarding to *R9.* Additionally, it can be said that Galatasaray and Besiktas did not distribute profit per share in 2008-2012 period.

R10: Fenerbahce has 17%, Trabzonspor has 1% profitability. Galatasaray and Besiktas, however, are in a loss position.

R11: According to asset profitability, again Fenerbahce is the club that is in the best status. In the order, Trabzonspor follows Fenerbahce.

After a brief interpretation of financial ratios, analysis is in order. Comparison matrix is formed in the first phase of the GRA approach. Comparison matrix in Table 3 is at the same time the matrix formed from the real data set in Table 2. The only difference is that the largest value in the columns regarding the variables that are desired to be maximum and the smallest value in the columns regarding the variables that are wanted to be minimum are added to Table 2 as reference series row. Table 2. Financial ratios of football clubs (2008/6-2012/6)

. ...

	Liqui	lity	Liabili	ty					Profita	bility	
	RI	R2	R3	R4	R5	Ró	R 7	R 8	R9	R10	R11
Galatasaray	3.27	0.03	-0.09	1.04	43.21	18.79	35.62	0.02	-0.06	-3.83	-0.04
Trabzonspor	2.01	0.01	0.09	0.48	1.65	1.35	1.84	0.03	0.43	0.01	0.11
Besiktas	0.41	0.03	-0.89	1.99	3.24	1.87	2.31	0.04	-0.21	-0.52	-0.16
Fenerbahce	3.15	0.09	0.28	0.32	0.88	0.62	0.99	0.02	0.62	0.17	0.15

Table 3. Cor	nparison matrix
--------------	-----------------

	Liquidity Liability						Profitability						
	RI	R 2	R3	R4	R5	Ró	R 7	R8	R9	R10	RI I		
Reference	3.27	0.09	-0.89	0.32	0.88	0.62	0.99	0.02	0.62	0.17	0.15		
Galatasaray	3.27	0.03	-0.09	1.04	43.21	18.79	35.62	0.02	-0.06	-3.83	-0.04		
Trabzonspor	2.01	0.01	0.09	0.48	1.65	1.35	1.84	0.03	0.43	0.01	0.11		
Besiktas	0.41	0.03	-0.89	1.99	3.24	1.87	2.31	0.04	-0.21	-0.52	-0.16		
Fenerbahce	3.15	0.09	0.28	0.32	0.88	0.62	0.99	0.02	0.62	0.17	0.15		

After the comparison matrix is formed, normalized matrix is obtained. Business owners, managers, and stockholders usually want both liquidity and profitability of their businesses' to be high, however, liability ratios to be low. Accordingly, Eq. (2) in liquidity and profitability indicators, and Eq. (3) in liability indicators are used in the formation of normalized matrix. Consequently, obtained normalized matrix is shown in Table 4.

Table 4.	Normalized matrix
----------	-------------------

	Liquidi	ty	Liability						Profitability		
	RI	<u>R2</u>	R3	R4	R5	Ró	R 7	R8	R9	R10	RII
Reference	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Galatasaray	1.000	0.250	0.315	0.569	0.000	0.000	0.000	0.941	0.178	0.000	0.389
Trabzonspor	0.562	0.000	0.167	0.907	0.982	0.960	0.975	0.761	0.763	0.960	0.886
Besiktas	0.000	0.240	1.000	0.000	0.944	0.931	0.962	0.000	0.000	0.830	0.000
Fenerbahce	0.958	1.000	0.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

After forming normalized matrix, Absolute Values Table is constructed by using Eq. (6). Whilst forming this table, distance between normalized values and reference values are calculated. More clearly, Table 5 is constructed by subtracting normalized values from reference values.

	Liquidi	ty	Liabilit	у							
	RI	R2	R3	R4	R5	R6	R 7	R8	R9	R10	RII
Galatasaray	0.000	0.750	0.685	0.431	1.000	1.000	1.000	0.059	0.822	1.000	0.611
Trabzons <mark>po</mark> r	0.438	1.000	0.833	0.093	0.018	0.040	0.025	0.239	0.237	0.040	0.114
Besiktas	1.000	0.760	0.000	1.000	0.056	0.069	0.038	1.000	1.000	0.170	1.000
Fenerbahce	0.042	0.000	1.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000

Gray Relational Coefficient Matrix given in Table 6 is obtained by taking Gray relation coefficient ζ as $\zeta = 0.5$ and using Eq. (7).

	Liquidity		Liability							Profitability		
	RI	R2	R3	R4	R5	R6	R7	R8	R9	R10	RII	
Galatasaray	1.000	0.400	0.422	0.537	0.333	0.333	0.333	0.895	0.378	0.333	0.450	
Trabzonspor	0.533	0.333	0.375	0.843	0.965	0.926	0.953	0.677	0.679	0.927	0.815	
Besiktas	0.333	0.397	1.000	0.333	0.900	0.879	0.929	0.333	0.333	0.746	0.333	
Fenerbahce	0.922	1.000	0.333	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	

Table 6. Gray relation coefficients matrix

Finally, values that show the Gray relation grades of football clubs take place in Table 7. Since there are the different weights of three basic financial indicators, Eq. (9) is used to calculate for these values.

	Liquidity		Liability		Profitabilit	y	Relation	Rank
	(%61.48)		(%72.08)		(%66.62)		grade	
	Relation	Rank	Relation	Rank	Relation	Rank		
	grade		grade		grade			
Galatasaray	%70.00	2	%47.56	4	%38.72	4	%51.51	4
Trabzonspor	%43.33	3	%78.97	2	%80.66	2	%68.59	2
Besiktas	%36.50	4	%72.91	3	%47.10	3	%53.14	3
Fenerbahce	%96.10	1	%88.89	1	%100.00	1	%94.80	1

Table 7. Results of the GRA

6. Discussion

According to the findings in Table 7, the most important financial indicator measuring financial performances of football clubs is liability indicator. In addition, profitability and liquidity follow it with 66.62% and 61.48%, respectively.

If the findings are handled in more detail, when an assessment is done in terms of ratios within the context of liquidity it can be said that Fenerbahce is very close to total effectiveness with 96.10% and thus it is very efficient in its liquid assets. In other words, Fenerbahce has the power to pay its short term debts on time. Galatasaray, which holds the second place, has 70% efficiency. In other words, a little bit regulation of liquidity will affect Galatasaray's financial performance in an increasing trend. Finally, Trabzonspor and Besiktas are in a position that might be called bad in terms of liquidity. Hence, it can be stated that both clubs' earnings and current assets are inadequate in covering the increasing debt load. In sum, it is seen that Fenerbahce is in very good status in terms of liquid resources, whereas Trabzonspor and Besiktas are in a pickle.

When the orderings gathered within the framework of liability indicators are examined, it has been found that

Fenerbahce is the club that has the best situation with %88.89. Trabzonspor, Besiktas, and Galatasaray follow Fenerbahce, respectively. Besiktas is third in liability indicator alignment. Having around 215 million \$ debts of which 135 million \$ is short termed and 80 million \$ is long term, Besiktas cannot take a place in 2012-2013 European Cups since it cannot meet its obligations in 65th and 66th items of UEFA Club License and Financial Fair Play regulation; and this holds a characteristic approving this determination. However, Galatasaray has the appearance as the club that has the most debtor structure. The reason for this is thought to be the increase of Galatasaray's activity size in 2008-2012 period and choosing its adoption of development with a debt model.

According to the last indicator used in the analyses, which is profitability indicators, Fenerbahce seems to have reached full efficiency by 100%. Efficiency of Trabzonspor, which takes the second place, can also be interpreted as good. Despite this, Besiktas and Galatasaray are in a bad condition in profitability indicators. In addition, Galatasaray's management did a large amount of profit distribution via Sportif Inc. Hence, incomes of this club have been directed to the company and expenses are left in the club. Consequently, the debt load of the club, which is already in



the slough of debt, has increased even more.

Figure 3. Financial performances of football clubs

In order to make a better evaluation intended to the financial performances of the football clubs, Figure 3 was depicted. In sum, Fenerbahce is the football club that has the best financial performance in Turkey. In Fenerbahce's financial performance, both using liquid resources correctly, and the profitability realized, and also low liability ratios have been effectual. Trabzonspor is the club that has the second best financial performance. Finally, Besiktas has the third place and Galatasaray takes the last place in the general ordering.

7. Results

When evaluated in its historical development, it can be seen that football created its own sector and it has become a rapidly growing economy. It is quite natural to assess football clubs as extraordinary firms not only with their sporting successes but also with their financial performances. Nowadays, assessment of financial performances of clubs is quite important for managers, investors, credit lending institutions, competitors, and other stakeholders. This is because, financial performance success of the clubs become an important role on sporting success ordering. However, even though one of the basic elements of the sporting success is financial structure, attention is attracted to the fact that financial performance assessments regarding the clubs by using financial ratios is not being done frequently. For this purpose, this study prepared to measure the financial performances of the four largest football clubs in Turkey between 2008-2012 period by using financial ratios will make a premise contribution to the literature. In other words, this study is believed to contribute in evaluating the clubs from an economical perspective.

In literature, very different mathematical methods have been used in measuring the performances. The method preferred in this study is Gray Relational Analysis whose popularity is increasing in the recent years. Thanks to this method it can be reached desired solutions with few data and assessments are made by benefitting from the relation grades of the football clubs. The findings of this study show that the most important financial indicator is liability indicators, it is followed by profitability and liquidity indicators in the measuring of the financial performances of football clubs. The results also indicate that Fenerbahce has the most successful performance among the four unique clubs of Turkey. Moreover, in the basis of Fenerbahce's this success, the fact that its liquidity and profitability are high, and liability ratios are low played an important role. In the light of these findings, Fenerbahce can be supposed as managed well financially. The club that has the second best performance is Trabzonspor. Trabzonspor is again the second best club after Fenerbahce regarding to liability and profitability indicators. Besiktas, which is in a very bad condition in liquidity, takes the third place since it is in a better condition than Galatasaray as to liability and profitability indicators. However, when the main reason for Galatasaray to take the last place is thought, Besiktas's third place can be misleading. That is to say, if it is assumed that Galatasaray does not have a right reason, in reality Besiktas can take the last place. Finally, Galatasaray took the last place since it was not efficient with respect to its liability and profitability indicators, though its liquidity is partially in good condition. However, as expressed before, this result may be accepted as normal, as Galatasaray adopts a growth model by borrowing.

One limitation is given by not including all super league clubs in Turkey to the study. The reason for this is the fact that other clubs are not listed on the ISE thereby, their necessary data could not be reached. In future studies, performance measurements can be made, by including all clubs that will be listed on ISE into the analyses. Again, new studies can be done by using methods that are within MCDM methods, such as TOPSIS, AHP, ANP, VIKOR and PROMETHEE.

REFERENCES

- Aglietta, M., Andreff, W., Drut, B., 2005, "Floating European Football Clubs in The Stock Market", University of Paris West - Nanterre la Défense, EconomiX Series EconomiX (Working Paper No: 2010-24).
- [2] Akdogan, N., Tenker, N., 1998, "Finansal Tablolar ve Mali Analiz Teknikleri", 6. Basım. Ankara: Gazi Büro Kitabevi.
- [3] Andreff, W., 2007, "French Football: A Financial Crisis Rooted In Weak Governance", Journal of Sports Economics, 8, pp. 652–661.
- [4] Ashton, J.K., Gerrard, B., Hudson, R., 2003, "Economic Impact Of National Sporting Success: Evidence From The London Stock Exchange", Applied Economic Letters, 10, pp. 783-785.
- [5] Aydin, A.D., Turgut, M., Bayirli, R., 2007, "Going Public of Sport Clubs, By Examing the Applied Methods Done in Turkey Before", Journal of Commerce & Tourism Education Faculty, 1, pp. 59-70.
- [6] Bai, C., Sarkis, J., 2010, "Integrating Sustainability Into

Supplier Selection With Grey System And Rough Set Methodologies", International Journal of Production Economics, 124, pp. 252–264.

- [7] Barros, C.P., Assaf, A., S & Earp, F., 2010, "Brazilian Football League Technical Efficiency: a Simar and Wilson Approach", Journal of Sports Economics, 11, pp. 641–651.
- [8] Bell, A., Brooks, C., Matthews, D., Sutcliffe, C., 2012, "Over the Moon or Sick as a Parrot? The Effects of Football Results on a Club's Share Price", Applied Economics, 44, pp. 3435–3452.
- [9] Benkraiem, R., Louchichi, W., Marques, P., 2009, "Market Reaction To Sporting Results: The Case of European Listed Football Clubs", Management Decision, 47, pp. 100–109.
- [10] Berument, H.M., Ceylan, N.B., Ogut-Eker, G., 2009, "Soccer, Stock Returns and Fanaticism: Evidence From Turkey", The Social Science Journal, 46, pp. 594-600.
- [11] Buker, S., Asikoglu, R. Guven, S., 2010, "Finansal Yönetim", 6.Baskı. Ankara: Sözkesen Matbaacılık.
- [12] Chen, M.F., Tzeng, G.H., 2004, "Combining Grey Relation And TOPSIS Concepts For Selecting An Expatriate Host Country", Mathematical and Computer Modelling, 40, pp. 1473-1490.
- [13] Chuang, C.L., 2013, "Application Of Hybrid Case-Based Reasoning For Enhanced Performance In Bankruptcy Prediction", Information Sciences, 236, pp. 174–185.
- [14] Deng, J., 1982, "Control problems of grey systems", Systems and Control Letters, 5, pp. 288-294.
- [15] Dimitropoulos, P., 2010, "The Financial Performance of the Greek Football Clubs", Sport Management International Journal, 6, pp. 5-28.
- [16] Dobson, S., Goddard, J., 2001, "The Economics of Football", Cambridge: Cambridge University Press.
- [17] Ecer, F., Ulutagay, G., Nasiboglu, E., 2011, "Does Foreign Ownership Affect Financial Performance? An Industrial Approach", Middle Eastern Finance and Economics, 14, pp. 152-166.
- [18] Edmans, A., Garcia, D., Norli, O., 2007, "Sports Sentiment And Stock Returns", Journal of Finance, 62, pp. 1967–1998.
- [19] Feess, E., Muehlheusser, G., 2003, "Transfer Fee Regulations in European Football", European Economic Review, 47, pp. 645–668.
- [20] Frick, B., 2007, "The Football Players Labor Market: Empirical Evidence From The Major European Leagues", Scottish Journal of Football Economy, 54, pp. 422-446.
- [21] G ärtner, M., Pommerehne, W.W., 1978, "Der Fussballzuschauer: Ein Homo Oeconomicus?", Jahrbuch für Sozialwissenschaft, 29, pp. 88–107.
- [22] Gius, M., Johnson, D., 2000, "Race and Compensation in Professional Football, Applied Economics Letters, 7, pp. 73–75.
- [23] Golmohammadi, D., Mellat-Parast, M., 2012), "Developing a Grey-Based Decision Making Model For Supplier Selection", International Journal of Production Economics, 137, pp. 191–200.

- [24] Guzmán, I., Morrow, S., 2007, "Measuring Efficiency And Productivity In Professional Football Teams: Evidence From The English Premier League", Central European Journal of Operational Research, 15, pp. 309–328.
- [25] Kern, W. S., 2000, "The Economics of Sport", Michigan: W. E. Upjohn Institute for Employment Research.
- [26] Korukoglu, A., Korukoglu, S., 2005, "Üç B üy üklerin BJK, FB ve GS - Finans Piyasalarındaki Durum Değerlendirmesi", Ege Üniversitesi Akademik Bakış Dergisi, 5, pp. 47-54.
- [27] Kung, C.Y., Wen, K.L., 2007, "Applying Grey Relational Analysis And Grey Decision-Making To Evaluate The Relationship Between Company Attributes And Its Financial Performance - A Case Study Of Venture Capital Enterprises In Taiwan", Decision Support Systems, 43, pp. 842-852.
- [28] Kuo, M.S., Liang, G.S., 2011, "Combining VIKOR With GRA Techniques To Evaluate Service Quality Of Airports Under Fuzzy Environment", Expert Systems With Applications, 38, pp.1304-1312.
- [29] Li, G., Yamaguchi, D., Nagai, M., 2008, "A Grey-Based Rough Decision-Making Approach To Supplier Selection", International Journal of Advanced Manufacturing Technology, 36, pp. 1032–1040.
- [30] Lin, Y.H., Lee P.C., Ting, H.I., 2008, "Dynamic Multi-Attribute Decision Making Model With Grey Number Evaluations", Expert Systems With Applications, 35, pp. 1638–1644.
- [31] Papatya, G., Genis, M.A., 2013, "Futbol Sadece Bir Oyun Mu? Futbol Ekonomisi ve Uluslararası Bahis Şirketleri Üzerine Bir Değerlendirme", Finans Politik & Ekonomik Kurumlar Dergisi, 577, pp. 1307-7112.
- [32] Pawlowski, T., Breuer, C., Hovemann, A., 2010, "Top Clubs' Performance and the Competitive Situation in European Domestic Football Competitions", Journal of Sports Economics, 11, pp. 186–202.
- [33] Preston, I., Szymanski, S., 2000, "Racial Discrimination in English Football", Scottish Journal of Political Economy, 47, pp. 342–363.
- [34] Samagaio, A., Couto, E. Caiado, J., 2010, "Sporting, Financial and Stock Market Performance in English Football: An Empirical Analysis of Structural Relationships", Rivista di Diritto ed Economia Dello Sport, 7, pp. 83-101.
- [35] Scholtens, B., Peenstra, W., 2009, "Scoring on the Stock Exchange? The Effect of Football Matches on Stock Market Returns: An Event Study", Applied Economics, 41, pp. 3231-3237.
- [36] Sevim, S., Guven, O.Z., 2000, "Spor Kulüplerinin Halka Açılması ve Hisse Senetlerinin Değerini Etkileyen Faktörlerin Analizi: Beşiktaş ve Galatasaray Örneği", Dumlupınar Üniversitesi Sosyal Bilimler Dergisi, 7, pp.113-128.
- [37] Singh, A. J., Schmidgall, R. S., 2002, "Analysis of Financial Ratios Commonly Used by US Lodging Fnancial Executives", Journal of Retail & Leisure Property, 2, pp. 201–213.
- [38] Sloane, P., 1971, "The Economics of Professional Football: The Football Club as Utility Maximiser", Scottish Journal of Political Economy, 17, pp. 121–146.

- [39] Smith, P., 1990, "Data Envelopment Analysis Applied To Financial Statements", Omega, 18, pp. 131–138.
- [40] Sultanoglu, B., 2008, "Futbol Kul üb ü Mali Tablolarının TMS Kapsamında İncelenmesi", Başkent Üniversitesi Sosyal Bilimler Enstitüsü İşletme Ana Bilim Dalı Muhasebe Finansman Y üksek Lisans Tezi.
- [41] Temizel, F., Özata, E., Esen, E., 2013, "Futbol Kulüplerinin Sportif Performansları İle Hisse Senedi Getirileri Arasındaki İlişkinin Analizi: Türkiye örneği", TİSK Akademi Dergisi, 8, pp. 178-195.
- [42] Torgler, B., 2004, "The Economics Of The FIFA Football World Cup", Kyklos, 57, pp. 287–300.
- [43] Tseng, M. L., 2010, "Using Linguistic Preferences And Grey Relational Analysis To Evaluate The Environmental Knowledge Management Capacity", Expert Systems with Applications, 37, pp. 70–81.
- [44] Wang, Y. J., 2009, "Combining Grey Relation Analysis With FMCGDM To Evaluate Financial Performance Of Taiwan Container Lines", Expert Systems with Applications, 36, pp. 2424–2432.

- [45] Wu, H. H., 2002, "A Comparative Study of Using Grey Relational Analysis in Multiple Attribute Decision Making Problems", Quality Engineering, 159, pp. 209-217.
- [46] Wu, D., 2009, "Supplier Selection In A Fuzzy Group Setting: A Method Using Grey Related Analysis And Dempster -Shafer Theory", Expert Systems With Applications, 36, pp. 8892–8899.
- [47] Yalcin, N., Bayrakdaroglu A., Kahraman C., 2012, "Application Of Fuzzy Multicriteria Decision Making Methods For Financial Performance Evaluation of Turkish Manufacturing Industries", Expert Systems With Applications, 39, pp. 350–364.
- [48] Yildiz, S., 2008, "Profesyonel Futbol Şubeleri Bulunan Spor Kulüplerinin Mali Yapılarının Karşılaştırılması – Manchester United Futbol Kul üb ü ve Fenerbah çe Spor Kul üb ü Örneği", Marmara Üniversitesi Sağlık Bilimleri Enstitüsü Yüksek Lisans Tezi.
- [49] Zhang, S.F., Liu, S.Y., 2011, "A GRA-Based Intuitionistic Fuzzy Multi-Criteria Group Decision Making Method For Personnel Selection", Expert Systems with Applications, 38, pp. 11401–11405.